



Jungleworks Partnership

POWERING LOCAL COMMERCE.



Our Mission

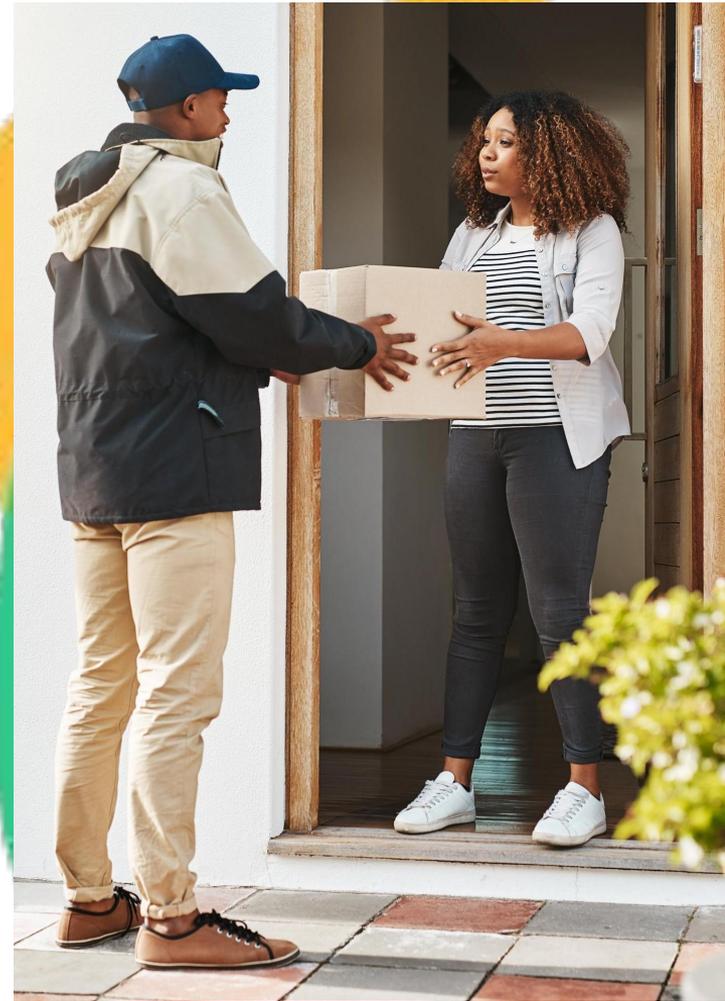
To empower local business success with advanced-tech.

Our Vision

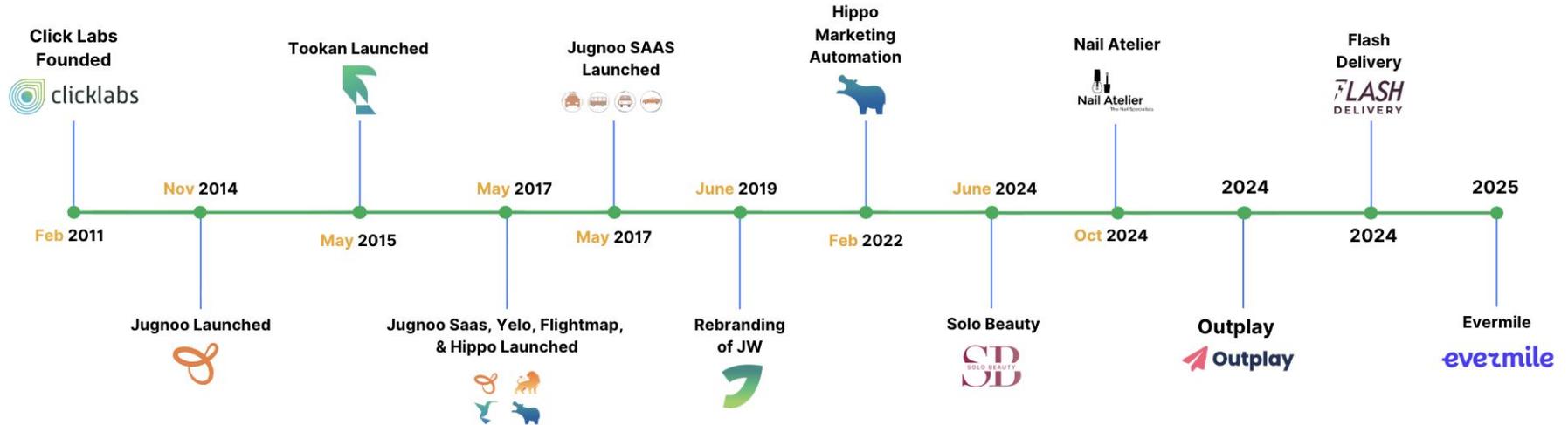
To become the go-to software solution for local businesses.

Introducing Jungleworfis:

- Trusted by 10,000+ businesses worldwide in over 180+ countries
- Offices in US, Dubai and India
- Powering 6M+ deliveries a month
- Strong and agile team of 250+ professionals



Jungleworks: The Hyperlocal Tech Journey





Our Product Portfolio



Yelo

Improved online ordering with seamless checkouts.



Mappr

Best-in-class mapping and route optimization.



Tookan

Delivery automation with real-time tracking.



Hippo

Customer engagement and marketing automation.

Create a seamless online ordering
experience with Yelo

Make delivery smarter with Tookan



Increase customer engagement & retention with Hippo



Why **PARTNER** with us?

Extending Jungleworks assets to partners to drive our joint success



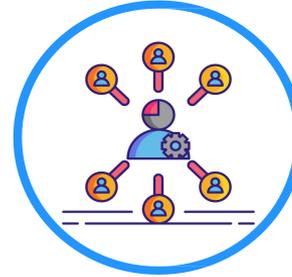
**Best in class
Platforms**



**Great
Commissions**



**Partner
Ecosystem**



**Joint
Marketing**



**World Class
Sales Team**



Where do you **fit**?



IT Consultant



Entrepreneurs Marketing



Agencies Technology



Reseller Software



Developers



Enjoy Unparalleled **Customer** Access

- Get closer to your customers with a brand they trust
- Leverage long-standing relationships
- Hone your pitch and increase Marketing impact with free resources
- Open new doors with Go-To-Market services





Sales Team Incentivized to Sell with you

We succeed when you do!

With Partner engaged, deals close 2.8 times faster and are 5.8 times larger.

Joint Sales Success

- New sales roles
- Enhanced tools like Freshworks
- Seller quota
- A dedicated Co-Selling team





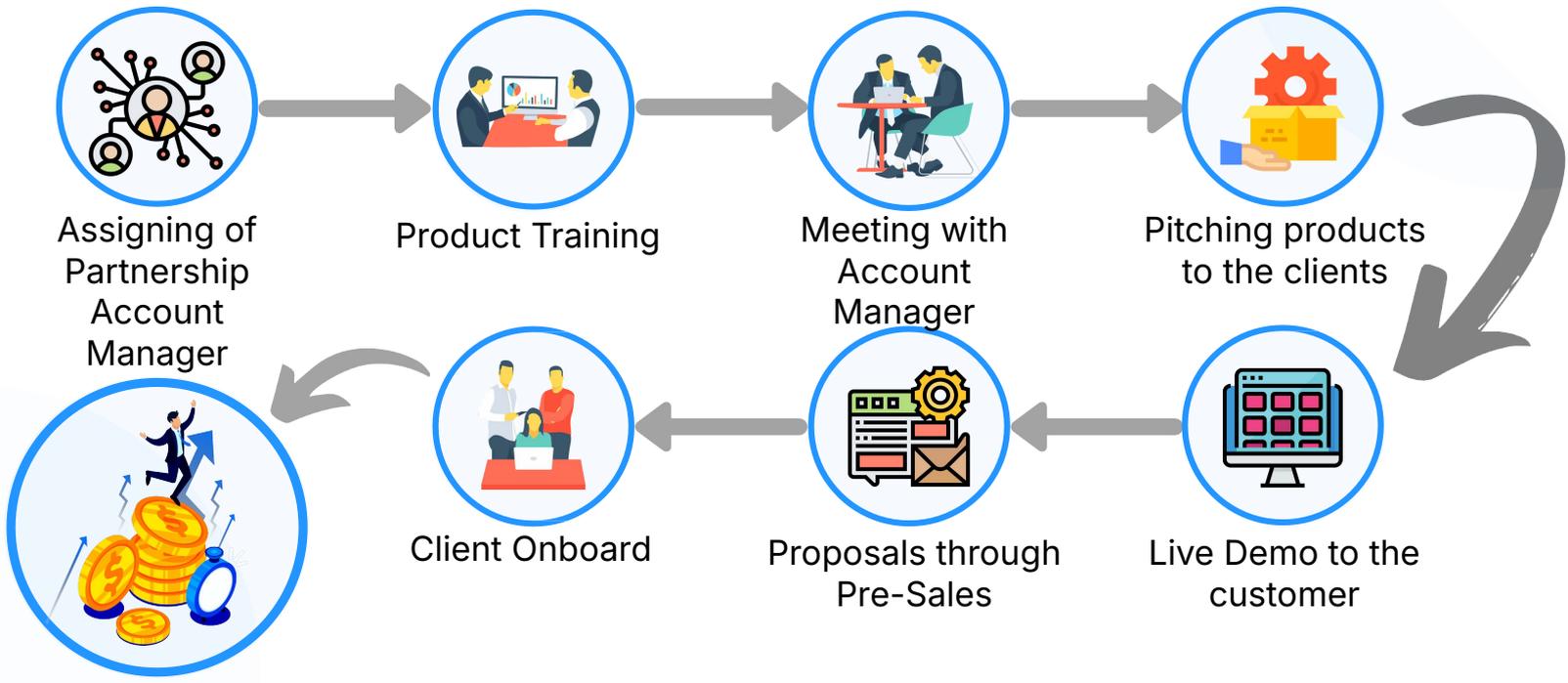
Channel Partnership - Paid Plan - US \$ 5,000

- ▶ Jungleworks Partner Email Access
- ▶ Outplay CRM access
- ▶ Listing of Partner on Jungleworks Directory
- ▶ Product Training & Workshops
- ▶ Jungleworks Social media profiling
- ▶ Presales Support
- ▶ 1:1 technical discussions





Engagement Process





Partnership Sign up Process

Annual Onboarding Plans	Premium
Partnership Cost	\$5,000
Tookan or Yelo Credits	\$4,000
Payment milestone	100% Upfront
Complimentary business development training	10 hours
co-marketing campaign opportunities	Yes
Plan Validity	12 months
Renewal Cost	Complimentary for Next 12 months
Waive off Renewal Cost If revenue generated annually	\$75,000



Industry's best **Commission Structure**

Onboarding a new Customer	WL	SaaS- Subscriptions	Integration
Lead generated by Partner and closed by himself.	30%	20%	20%
Lead generated by Jungleworks and closed by Partner	15%	10%	10%
Lead generated by Partner and closed by Jungleworks			
Lead generated by Jungleworks and partner helped in closing	7.50%	5%	5%

Upsell Customer	Annual SaaS Plans	Integration
Upsell opportunity generated by partner not by Jungleworks	5%	3%
Upsell opportunity generated by Jungleworks and closed by Partner	2.50%	1.50%
Upsell opportunity generated by Partner and closed by Jungleworks		
Upsell opportunity generated by Jungleworks and partner helped in closing	1.25%	1%



Creative Team Work

Some of our leading Channel Partners



Andrew Arlington

Australia

It's been almost an year as a partner with Jungleworks. I'm selling Tookan here in the Country



Karim Abdelmoula

Algeria

I'm working as a French Partner here at Jungleworks. My market has a great potential for Yelo & Tookan



George Pou

Dominican Republic

I signed on Jungleworks to transform the market here in DR, and I'm working on this goal with JungleWorks through this partner program



Sergio Salgado

Mexico

There is a great potential for on-demand products in Mexico and I prefer to expand this technology

Extensions

Payments

 stripe

 PayPal

 Razorpay

 2checkout

E-commerce
& POS

 LAVU

 Petpooja

 shopify

 deliverect

Fulfillment

 MUNZO

 LALAMOVE

 GOGO X

 stuart

SMS/Email &
Voice

 OKROUTE

 plivo

 exotel

 AfroMessage

Others

 Google Analytics

 Google Calendar

 zapier

 intuit quickbooks.

Thank You

Do you want to work with us?

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